



# Capability Statement

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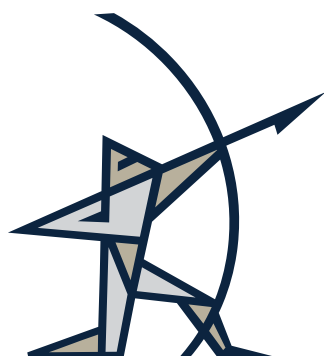
Advancing analytical solutions  
to commercial problems.

[www.iresolve.solutions](http://www.iresolve.solutions)





**Precise analysis &  
pragmatic advice.**



## WHO WE ARE

iResolve provides the full spectrum of commercial services to all infrastructure, construction, engineering and resources sectors.

These affordable and effective services are founded on many years of experience in local and international project delivery.

We have developed a collaborative approach to our services, which has proven to be an excellent strategy for client satisfaction.

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- **Dispute Avoidance Practices**
  - **Commercial Claims & Case Management**
  - **Project Front-End Loading**
  - **Contracts & Procurement Services for Project Management**

# SERVICES

## Dispute Avoidance Practices (Facilitative/Advisory/Determinative).



- Early Commercial and Contractual Intervention
- Dispute Avoidance & Resolution Boards
- Project Controls Deep Dive Audits & Recommendations
- Scheduling Analysis & Re-Baseline Services
- Collaborative Recovery Workshops
- Change Management Practices and Reporting
- Variation Quantification Services
- Expert Document Management Guidance or Discovery



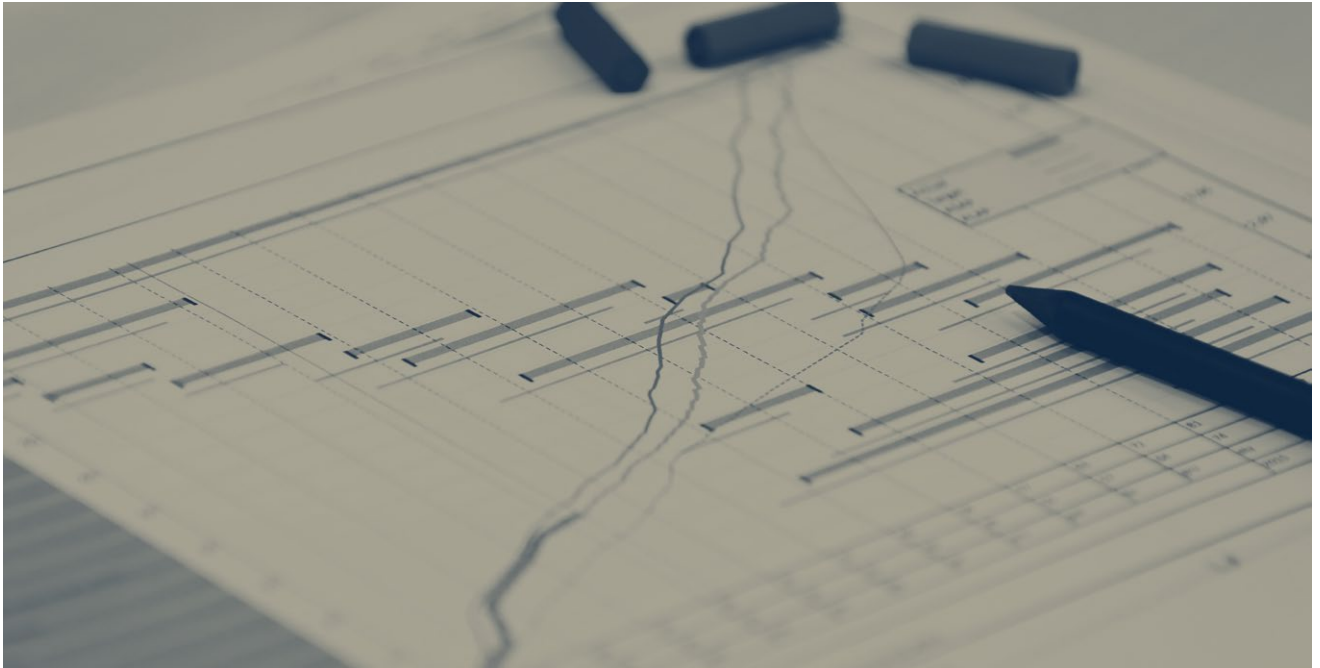
### Commercial Claims & Case Management.



- Collaborative Development of Claims or Defence Strategy
- Claim or Defence Risk Management Process
- Discover/Collect/Collate all evidence & witness statements in support of the Claim or Defence
- Development of the Claim or Defence Chronology
- Test the Chronology against the available evidence
- Develop / Review the Claim or Defence Draft Narrative
- Analyse and particularise the evidence
- Develop or Assess the Claim Quantum (Time & Cost)
- Claim or Defence Assessment Report including Indicative Prospects
- Arbitration and Mediation Framework Management
- Case Management of Litigation
  - › Development of the Expert Witness Briefs with Legal Partners
  - › Finalisation of Project Personnel Witness Statements
  - › Finalise the Discovery Software Tool and Hosting Partner
  - › Develop a Fit-For-Purpose Discovery Plan and Timeframe
  - › Regular Reporting of Claim / Defence Status & Prospects
  - › Provide Input & Support Services for Settlement

# SERVICES

## Project Front-End Loading.



- **Project Development Framework utilising PMBOK & FEL Methodologies**
- **Project Strategic Planning**
- **Project Commercial and Contracting Strategy**
- **Contractual Instrument & Template Development**
  - › EPCM
  - › EPC
  - › D&C
  - › Turnkey
  - › BOO
  - › BOOT
  - › Bespoke
- **Suppliers & Contractors Market Intelligence**
- **Strategic Sourcing & International Low Cost Supply**
- **Contracts & Procurement Execution Plans**
- **Tender Management + Evaluation & Analytical Services**

### Contracts & Procurement Services for Project Management.



- Development of Contract & Procurement Packages for Construction
- Conduct Pre-Qualification Services for Suppliers & Contractors
- Manage the Tender Phase Process, including Clarifications, Evaluation, Negotiation & Award
- Provide Contract Administration Services to Suppliers & Contractors
- Provide Change Management Services
- Manage Claims & Variations with Project Controls
- Manage Progress Claims & Supporting Documentation
- Commercial Interface with Project Controls
- Contracts & Procurement Secondment Capability
  - › Commercial Management
  - › Contracts & Procurement Management
  - › Contracts Administration
  - › Supply Chain Management / Category Management
  - › Buyers / Purchasing Officers / Expeditors
  - › Quantity Surveyors
  - › Inspection Services to International Low Cost Centres

## TOOLS

# Analysis & Technology.

In our commitment to advancing analytical solutions to commercial problems, we use technology to inform our outputs and have developed our own technological tools to short cut conventional dispute processes.

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## iCRA Claim Risk Analysis Tool

A tool exclusive to iResolve, iCRA allows each head of claim and their associated risks to be modelled separately. The modelling is dynamic and can be adjusted in real time to show the impact that a specific risk has on overall claim recovery. Often independent claim assessments take many months and involve significant costs.

iCRA short cuts this process by aggregating the teams understanding using Quantitative Risk Analysis techniques.

iCRA can inform:

- The walk away position in negotiation,
  - The Heads of Claim most likely to succeed or fail, and therefore, where to focus resources,
  - Revenue recognition in annual accounts,
  - Litigation funding and Insurance Recovery.
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## Bespoke Tender Evaluation & Recommendation Tool

Consists of a suite of software tools & processes to provide objectivity to the tender evaluation phase.

Assists in providing a scientific approach to the evaluation and recommendation phase that drives best procurement practice.





# EXPERTISE

## Claims Strategy & Commercial Management Team.



**Graeme Anderson**

*Executive Director*

Graeme Anderson is an executive contract and claims professional with 30 plus years' experience, specialising in infrastructure, construction, engineering, and resources. He has worked extensively in the project development phases of Major Projects for both Clients and EPCM Managers. Graeme has developed Strategic Sourcing Plans which drew heavily on international OEMs, Fabricators and Suppliers from global low-cost centers. Graeme has also developed Project Delivery Plans, Project and Program Management Guidance, Commercial and Contract Strategies, Engineering Package Templates, Tender Phase Analysis Tools and Negotiation Plans including Recommendation to Award Reports. During Project Delivery, Graeme held various senior management positions and led the Contract Administration effort for monthly progress claims, variations, extension of time, claims and closeout. Graeme also has extensive experience in all facets of commercial claims including basis of claim, claim strategy, recovery of evidence, development of claim chronology, narratives, and particulars. His experience extends to expert witness management, Discovery Plan development, document hosting platforms and software tools and all other aspects of litigation case management.



**James Ferry**

*Executive Director*

James has over 40 years experience in legal, technical, management, advisory and commercial roles, mainly in the oil & gas, power generation, mining and resources, water, transport (road, rail and aviation), defence, infrastructure, building and manufacturing industries. He is qualified as a Chartered Engineer, solicitor and barrister and has gained a wealth of technical, legal and commercial knowledge and expertise from projects he has worked on primarily in South East Asia (Australia, Hong Kong, Singapore and the Philippines), the UK and USA. James has specialised in senior management, advice and dispute resolution roles, primarily involving the analysis and successful resolution of detailed contractual, technical and commercial aspects of claims ranging in value to \$2+ billion. Some of his notable projects include the Ichthys LNG Project, QCLNG Pipelines Project, Adelaide Desalination Plant, Express Rail Link Kowloon Station, Singapore MRT, Melbourne CityLink, Westgate Bridge and Crown Casino.



### **George Mackintosh Keiller**

*Associate Director Claims & Forensic Research*

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George has provided senior commercial management and project controls services to the construction, resources, oil & gas and infrastructure industries for over 35 years. He has a broad range of industry experience, gained from working in many countries, including, Scotland, South Africa, Oman, UAE, Saudi Arabia, Papua New Guinea, Mongolia and Australia. With a broad skill base, which spans the full range of quantity surveying services, George has a significant track record of contract, commercial management, project controls and Alliance management.



### **Mark Kehoe**

*Senior Consultant Claims & Risk*

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13 years of working in the construction, infrastructure and utility sectors, Mark has held a number of key site-based positions, including commercial, contracts and project management roles and has a wide breadth of practical industry and estimating experience, which led to him becoming General Manager of a Civil Engineering Company, leading a diverse range of complex projects and teams. With a very strong commercial background and solid project experience, Mark has a pragmatic approach to commercial management. Mark is currently undertaken a MSc in Construction Law, which has granted him an ability to handle the wide range of commercial matters that arise on construction projects.



# EXPERTISE

## Delay Team.



**Matt Kitchin**

*Executive Director Delay*

With over 20 years international experience Matt is a recognised project planning and programming expert throughout the mining, oil & gas industries. Highly regarded in the Building and Commercial Development industry due to the successful delivery of many complex projects, Matt specialises in forensic schedule analysis to support the project claim prevention/protection and determination process focused mainly of Building and Commercial developments.



**Steve Williams**

*Associate Director Delay*

With over 25 years' experience across Mining, Minerals Processing and Oil & Gas Projects, Steve has worked for many of the major Asset Owners and Tier 1 Contractors across Australia. Steve's extensive experience in engineering construction projects has underpinned his more recent work in forensic delay analysis. Since 2013, Steve has focused primarily on developing a solid CV in delay and disruption, having represented both Claimants and Defendants during this time. Recently, he appeared as an expert witness for a client's arbitration hearing in the Singapore International Arbitration Centre (SIAC) where his detailed analysis and reports on the cause and effect of delay and disruption to the schedule performance was an important component in the proceedings.



**Brendan Crisp**

*Associate Delay*

Brendan has over 20 years of experience working in the construction industry, on projects ranging from small scale construction projects to mega oil & gas, refinery and smelting projects. Having been involved in planning for the past 16 years Brendan has an excellent technical and applied understanding of project controls. Working with large multi-national companies around the world on various projects, Brendan has gained a thorough understanding of Engineering, Procurement, Contract Administration, Construction and Commissioning/Start-up processes.



**Marius Van der Merwe**

*Associate Delay*

Marius has been a program and project management professional with a 25 year track record leveraging proven project management methodologies, project planning / forensics and controls, cost optimisation, data analytics, and SDLC knowledge. Throughout his career, he successfully led broad transformative projects for clients across various industries, including Engineering & Design, Oil & Gas, Civil, Mining Operations, Mining Maintenance and several other IT industry sectors. Over the years, Marius has developed a strong ability for data analytics and database development in relation to complete portfolio schedules and data sets.

### Quantum & Risk Team.



**Joel Glover**  
*Executive Director Quantum*

Joel is uniquely placed to provide dispute resolution and quantum services to both the United Kingdom and Australian markets and has over 14 years international experience working within the construction industry providing cost consulting and dispute resolution services. Appointed quantum expert on multiple occasions, Joel has considerable experience working within and managing larger quantum teams supporting appointed experts.



**Chris Dixon**  
*Director Risk & Quantum*

Chris has over 20 years of international experience working with major contractors and owner/operator organisations in the oil & gas, resources, construction and engineering sectors. With extensive experience identifying opportunity and risk to provide statistical range analysis, Chris also provides advice in quantification of prolongation cost claims and disruption analysis; contract management; earned value management; project delivery services, capital cost estimating, operating cost estimating; and scheduling.



**Troy Werner**  
*Director Cost Services & Risk*

Over 23 years of Project Controls experience in the Engineering Procurement Construction Management (EPC/EPCM) and Major Project Client Team environments. Troy has a solid Project Controls technical background and has work internationally throughout the various industries of Mining, Oil and Gas, Power and Telecommunications. Most recently, 2 years' experience as the Cost Manager at KBR in providing forensic cost support for JKC on the Ichthys LNG Project in Darwin, NT.



**Nic Chia**  
*Consultant Quantum*

Nic has recently made the career transition to the construction industry, and is acquiring invaluable commercial experience and developing into an excellent Quantity Surveyor. Nic has recently completed a Masters degree of Construction Practice and Post-Graduate Certificate in Building Information Modelling and Integrated Project Delivery with Bond University. Nic has had great exposure to the industry throughout his study, including working along-side industry leaders before commencing his time with iResolve.



## CLIENTS

**RioTinto**

 **Fletcher**

 **Unitywater**  
Serving you today, investing in tomorrow.

**AECOM**

**WBHO**  
INFRASTRUCTURE PTY LTD

**SEDGMAN**

 **GE Power**

 **Monadelphous**

 **origin**

 **Bielby**





**BHP**

**Santos**

**OZ** MINERALS

**brady**  
marine & civil

**Comdain**  
Infrastructure

**sunwater**

**edL**

**GRS**

  
**HOLDING REDLICH**

  
**HopgoodGanim**

 Trans Adriatic Pipeline

  
**Jemena**  
bringing energy to life



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